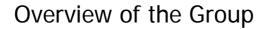
CAD IT Company Overview



Paris, 24th July 2007





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Overview of the Group



Founded in **1977** by four banking and financial experts who still run the company

Public trading company listed on the Milan Stock Exchange (STAR) since 2000.



Supplier of home produced **software** packages (IP, patents owned by CAD IT) and **consulting services** to banks, P.A., insurances and manufacturing companies.

Leader in the Italian software Market (share > 80%) for the financial sector.

What

Where

Headquarters in **Verona**, subsidiaries and associated companies throughout Italy (Milan, Trento, Mantua, Padua, Bologna, Florence, Prato, Rome).



- 617 staff (as at 31/03/2007)
- · Continuous training
- Partnerships

How

Shareholders

The **four founder families** control **60%** of the capital through equal stakes

There isn't a syndicate agreement between the families shareholders

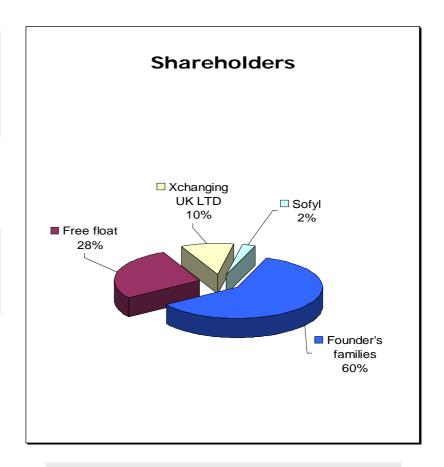
The free float is 28%

Xchanging

(that controls **10%** of the capital) is leader in the offering of Global Business Process Outsourcing services

Sofyl

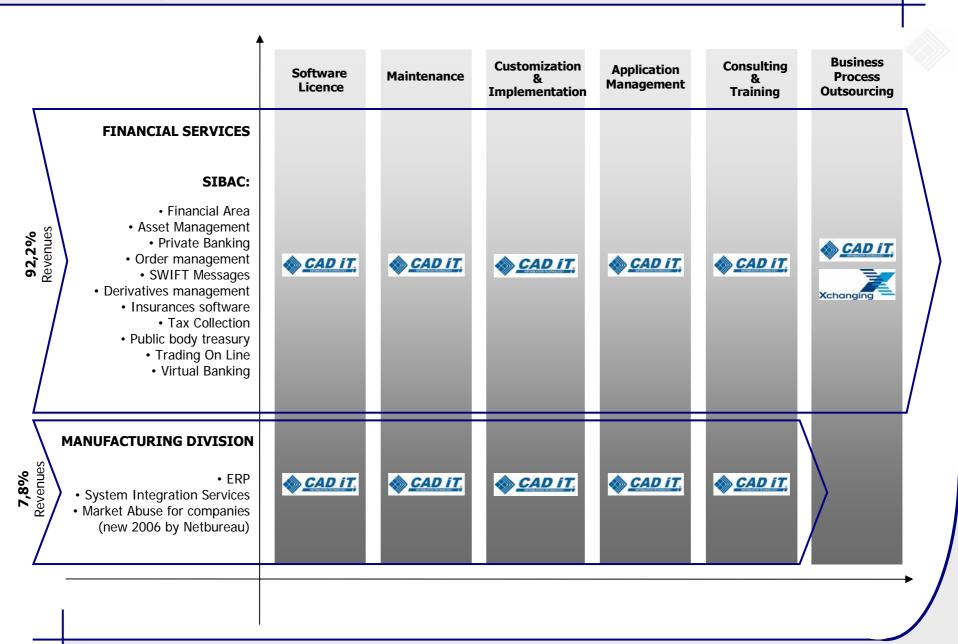
(2% of the capital) is a company controlled by the management of CAD IT



Corporate governance: CAD IT adheres to the Code of Conduct established for companies quoted on the Stock Exchange



CAD IT presence...





5

The Partners

Technology Partners





















Business Partners







Strategic Partners







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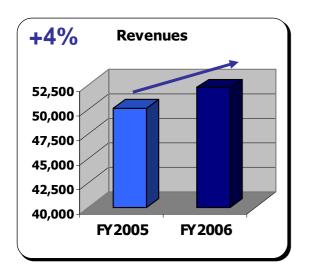
Financial results FY06/FY05

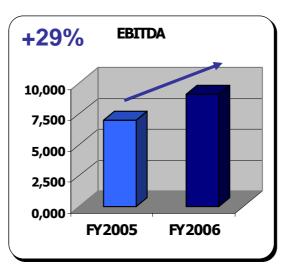
Consolidatet Profit and Loss Account	FY2006	%	FY2005	%	Change	Δ
Income from sales and services	47,669	91.2%	44,889	89.5%	2,780	6.2%
Production value	52,243	100.0%	50,142	100.0%	2,101	4.2%
Costs for raw materials, subsidiaries etc. Service costs Other operational costs	(1,223) (8,923) (1,035)	(2.3%) (17.1%) (2.0%)	(984) (8,807) (1,055)	(2.0%) (17.6%) (2.1%)	(239) (116) 20	24.3% 1.3% (1.9%)
Added value	41,062	78.6%	39,295	78.4%	1,767	4.5%
Labour costs Other administrative expenses	(29,670) (2,350)	(56.8%) (4.5%)	(29,998) (2,280)	(59.8%) (4.5%)	(328) (70)	(1.1%) 3.1%
Gross operational result (EBITDA)	9,042	17.3%	7,017	14.0%	2,025	28.9%
Amortizations and Depreciation	(1,663)	(3.2%)	(1,512)	(3.0%)	(152)	10.0%
Operational result (EBIT)	7,380	14.1%	5,506	11.0%	1,874	34.0%
Financial receipts (charges)	157	(0.3%)	227	(0.5%)	(70)	(30.8%)
Ordinary result	7,536	14.4%	5,733	11.4%	1,803	31.5%
Revaluations and depreciations	27	0.1%	(224)	(0.4%)	251	(112.0%)
Pre-tax and pre-third party share result	7,563	14.5%	5,509	11.0%	2,055	37.3%
Income taxes Third party (profit)loss for the period	(4,303) (300)	(8.2%) (0.6%)	(3,796) (196)	(7.6%) (0.4%)	(507) (103)	13.4% 52.6%
Profit (loss) for the period	2,961	5.7%	1,517	3.0%	1,444	95.2%

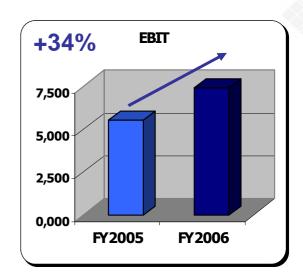
Net Consolidated Financial Position	at 31.12.2006	at 31.12.2005	Δ
	8,084	8,347	(3.3%)

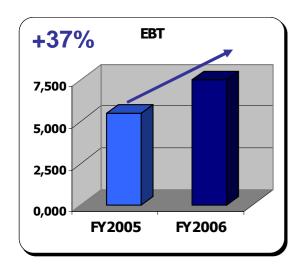


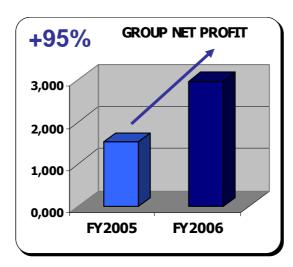
Financial results FY2005/FY2006

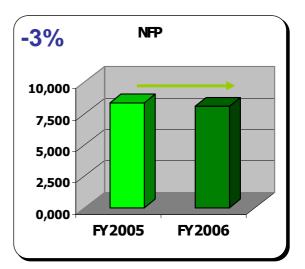










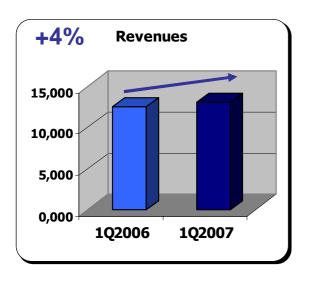


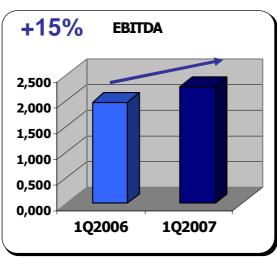
Financial results 1Q2007/1Q2006

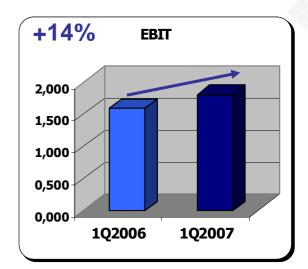
Consolidatet Profit and Loss Account	1Q2007	%	1Q2006	%	Change	Δ
Income from sales and services	12,186	93.3%	11,503	91.6%	682	5.9%
Production value	13,064	100.0%	12,552	100.0%	512	4.1%
Costs for raw materials, subsidiaries etc. Service costs Other operational costs	(368) (2,169) (167)	(2.8%) (16.6%) (1.3%)	(273) (2.106) (190)	(2.2%) (16.8%) (1.5%)	(95) (63) 23	34.9% 3.0% (12.3%)
Added value	10,360	79.3%	9,983	79.5%	378	3.8%
Labour costs Other administrative expenses	(7,480) (597)	(57.3%) (4.6%)	(7,405) (598)	(59.0%) (4.8%)	(74) 1	1.0% (0.2%)
Gross operational result (EBITDA)	2,284	17.5%	1,979	15.8%	304	15.4%
Amortizations and Depreciation	(477)	(3.7%)	(391)	(3.0%)	(86)	22.0%
Operational result (EBIT)	1,807	13.8%	1,588	12.7%	219	13.8%
Financial receipts (charges)	18	0.1%	27	0.2%	(10)	(33.3%)
Ordinary result	1,825	14.0%	1,616	12.9%	209	12.9%
Revaluations and depreciations	65	0.5%	(66)	(0.5%)	131	(198.9%)
Pre-tax and pre-third party share result	1,890	14.5%	1,550	12.3%	340	21.9%
Third party (profit)loss for the period	(124)	(0.9%)	(184)	(1.5%)	61	(33.0%)
Profit (loss) for the period	1,766	13.5%	1,366	10.9%	401	29.3%

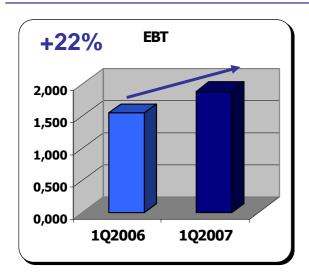
Net Consolidated Financial Position	at 31.03.2007	at 31.12.2006	Δ
	9,927	8,084	22.8%

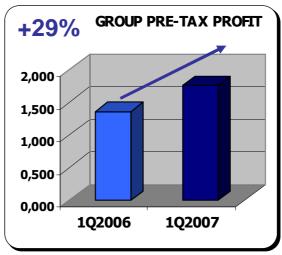
Financial results 1Q2006/1Q2007

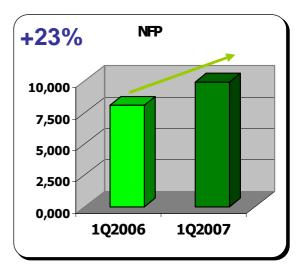




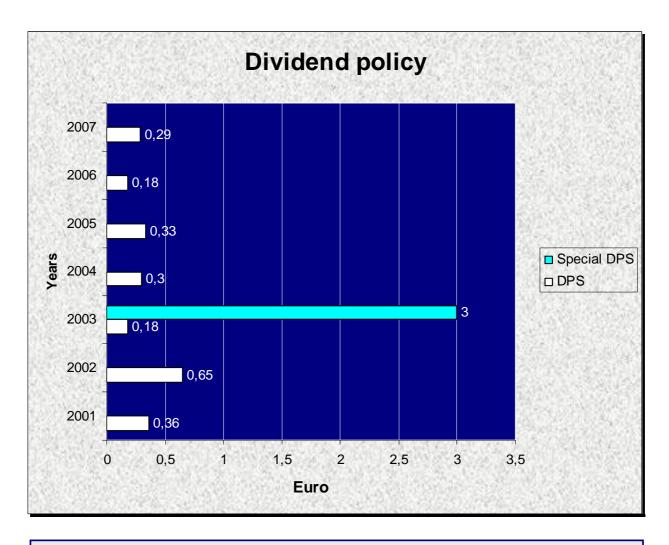








Dividend Policy



Coupon detach date: **14th May 2007**Dividend payment date: **17th May 2007**



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Drivers

One off (2007 - 2008)

- MiFID (Markets in Financial Instruments Directive)
- System Integration

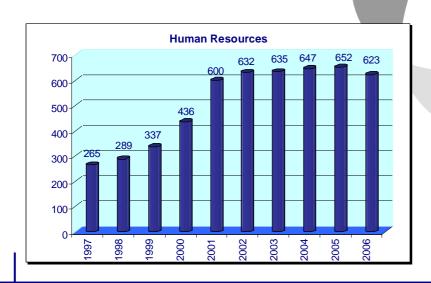
Structural (2007 – 2010)

- Xchanging
- Insurances
- New Customer

Other opportunities (2007 – 2010)

- Local Tax Collection
- Acquisitions

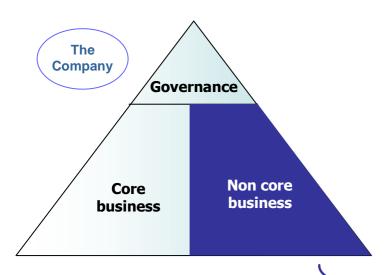
Human Resources and R&D costs



- CAD IT.
- Variability of:
 - personnel expenses
 - services cost (external resources)
- R&D:
 - growth amortization of capitalized R&D costs
 - reduction of capitalized R&D costs

The BPO Partnership

CAD IT and Xchanging partnering to achieve... ...a profitable commercial processing services company



- Guaranteed cost savings
- Service improvement assurance
- 50/50 share of upside
- Agreed Xchanging margin





- Cost Base
- Employees
- Functional Expertise
- Multi geographies
- Scale



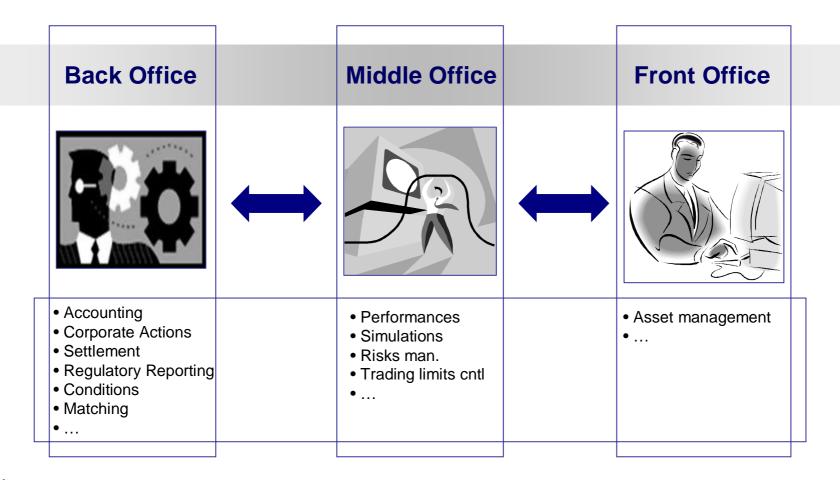
- Software
- Maintenance
- IT Services
- Application Management

- Investment
- Commercial Expertise
- Operational Performance Methodology
- 3rd party revenue



Press release 21st November 2006

CAD IT ENTERS THE FINANCIAL SOFTWARE AND SERVICES MARKET FOR INSURANCE



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Press Release and News

21st November 2006

CAD IT ENTERS THE FINANCIAL SOFTWARE AND SERVICES MARKET FOR INSURANCE

CAD IT has announced the signing of an agreement with an important Italian Insurance Group with the aim of selling a software package for integrated financial management.

The solution, aimed at Insurance Companies, will be marketed in Italy and abroad as of next spring.

5th February 2007

CAD IT & XCHANGING SIGN AN EXCLUSIVE INTERNATIONAL PARTNERING AGREEMENT

The partnering agreement reinforces the objectives of the original letter of intent, signed in November 2005, which comprised the following:

- CAD IT will be the preferred supplier of application solutions for the Xchanging Financial Services division. Xchanging will involve CAD IT in all international projects aimed at delivering software solutions for the financial services sector;
- Xchanging and CAD IT will continue their analysis of the business potential of the Italian market for business process services. Xchanging will be CAD IT's preferred partner for business services in Italy.

18th April 2007

THE BANCA POPOLARE DELL'EMILIA ROMAGNA GROUP HAS CHOSEN TO IMPLEMEMENT THE NEW "LOCAL TAXES" PROCEDURE DEVELOPED BY CAD IT

CAD IT announces today the Banca Popolare dell'Emilia Romagna Group will be using its new software procedure to manage local taxes.

The solution developed by CAD IT will enable nominated bodies to carry out all operations regarding management of tributary and non tributary tax collection.



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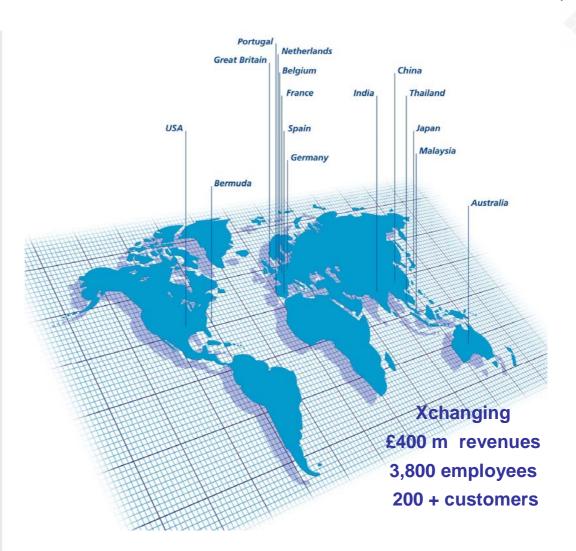


About Xchanging

Xchanging, based in London, is a leading business processing services company serving financial markets, insurance markets, manufacturing and retail alongside new international markets.

Xchanging delivers better service at lower cost from its customers' back-office functions such as: customer administration, HR, procurement, finance and accounting. Founded in 1999, the company is represented today with 3,800 employees in 14 countries. Xchanging handles back-office business processing on behalf of its customers.

Business processing is about seizing the opportunity to drive fundamental change within an organization by moving from managing resources to managing services.



CAD IT's security performance



CAD IT.

S&P Small cap 600

Performance 6 Months: + 40%

Performance 1 Year: + 60%

CAD IT Financial calendar 2007

Tuesday 7 August 2007

■ Board meeting: 2nd Quarterly Report 2007

Tuesday 25 September 2007

Board meeting: Half Year Report 2007

Tuesday 13 November 2007

■ Board meeting: 3rd Quarterly Report 2007



Q&A

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